



The ICU of Tomorrow



Vidyo®

Today's Agenda

- Market Drivers
- Getting to the next level
- Paradigm Shift
- Solution Examples

HEALTHCARE IS EVOLVING

PATIENTS EXPECTATIONS



TECHNOLOGY IS CHANGING

OUTSIDE INVESTMENTS

“Don’t sell me product,”
Be my business partner *

*Source: CMO, Large Healthcare Company



Major Issues

RISK

SCALE

Changes in thinking

OLD MODELS

Expensive and cumbersome end-points

Rigid or proprietary architectures

Cap Ex purchases

Sold independently

Inconsistent experience

Technology focused



NEW MODELS

Low cost – intuitive end points

Highly resilient

Flexible consumption models

Solution pricing

Consistent – Guaranteed

Experience

Clinically focused

Strategic Partnership – Why Us?

- Vast Healthcare & Telehealth Experience
- The world's highest quality video interaction platform
- World's Largest Telemedicine Managed Services Company
- North America's Largest Telemedicine provider by sites
- Installed in over 70% of major Healthcare Systems in US
- Hundreds of thousands of Telehealth devices deployed and managed around the globe
- Over \$1Billion in annual revenues
- Over 1,000 employees
- Supporting over 70 clinical use cases
- 24 x7 x 365 operational support
- Enabled Millions of Telehealth consults

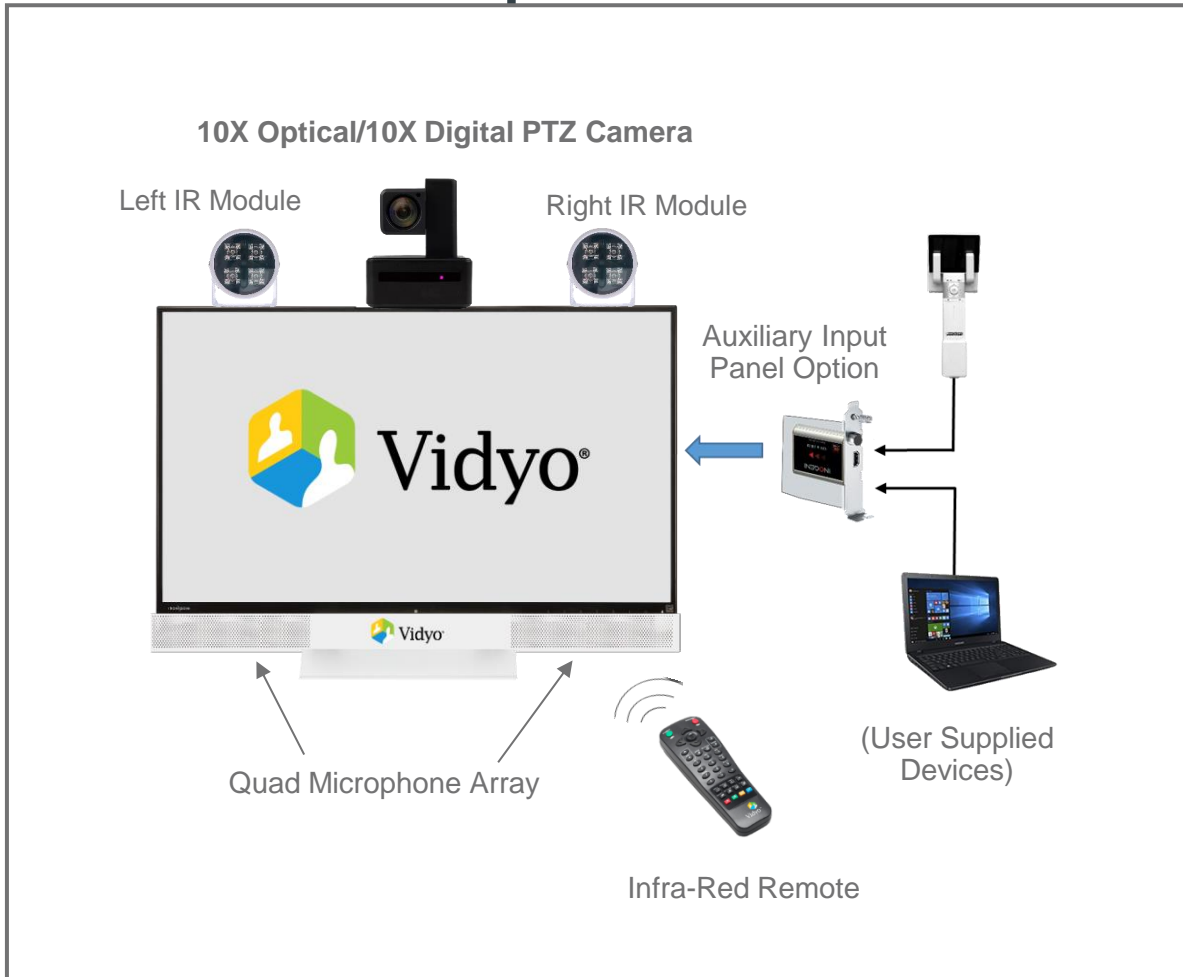
Clinical Adoption and Training Services
Video and Collaboration Expertise
Program and Project Management Expertise
Implementation and Integration Expertise
Complex System and Infrastructure expertise
Native clinical workflow integration
Global Operations and Logistics Management
Software and Hardware Expertise
Significant Product Manufacturing Experience
Experience within numerous point of care environments
A partner that GURANTEES performance

vCLINiC

- Purpose Built
- Highly Resilient
- Highly Integrated
- SLA and Metric driven support
- Flexible consumption models
- Integrated within clinical workflows



vCLINiC Specifications



- All in One Telehealth unit, utilizing standards based VESA mount. Aluminum, powder coated chassis
- Embedded Industrial Computer
 - Commercial grade **fanless** design with no vents, Intel 6th Gen (Skylake) Core i5-6300U
 - Commercial high grade 24" monitor, 1920x1080 resolution, 5ms response time, 1000:1 contrast ratio
- 10x optical 10x digital, pan / tilt / zoom camera, auto IR operation at pre-set lighting levels. Infrared illumination for low light conditions
- Class D amplifier, 8 Watt RMS per channel with dual high-performance speakers
- Quad beam forming microphone array with digital echo cancellation
- IR Remote
- Splunk Integration / Remote Management & Monitoring
- Temperature Logging and Alarms

Thank You



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